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## EDUCATION

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<b>2018-Present</b>	Professor of Business Administration and Accounting Studies
<b>2015 – 2018</b>	Associate Professor of Business Administration and Accounting Studies
<b>2005 – 2014</b>	Assistant Professor of Business Administration and Accounting Studies
<b>2000 – 2004</b>	Ph.D., University of Chieti and Pescara.
<b>1996 – 2000</b>	Full Degree <i>cum laude</i> , University of Chieti and Pescara.

## INTERNATIONAL ACADEMIC EXPERIENCE

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<b>2017-2020</b>	DBA Supervisor at the University of Liverpool online, UK.
<b>2019</b>	Visiting Professor Frankfurt School of Finance & Management – Frankfurt University (Germany)
<b>2007-2009</b>	Visiting Research Fellow (September – February), Centre for Business Performance, Cranfield School of Management, University of Cranfield, UK.
<b>2005-2006</b>	Visiting Research Fellow (October – December), Department of Accounting & Finance, Bristol Business School, the University of the West of England (U.W.E.), UK.
<b>2003</b>	Ph.D. visiting student (January – March), Department of Artificial Intelligence, University of Edinburgh, UK.

## TEACHING EXPERIENCE

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<b>2015 – Present</b>	Performance Management and Accounting, Merger and Acquisitions
<b>2014 – Present</b>	Merger and Acquisitions
<b>2014 – 2015</b>	Financial Statement Analysis
<b>2008 – 2010</b>	Organizational Behavior, Financial Accounting
<b>2005 – 2014</b>	Auditing
<b>2004</b>	Cost Accounting

## PROFESSIONAL MEMBERSHIPS

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2005	Accounting Auditor
2005	Chartered Accountant (CPA)

## ACADEMIC AFFILIATIONS

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**EAA** – European Accounting Association

**SIDREA** – Società Italiana dei Docenti di Ragioneria e di Economia Aziendale

**AIDEA** – Accademia Italiana di Economia Aziendale

## CURRENT RESEARCH INTERESTS

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Managerial Accounting, Organizational Behavior, Performance Management, Organizational performance, Individual performance.

## REFERRED JOURNAL PUBLICATIONS

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1. Ahmed M., Lucianetti L., The entrepreneurial leadership in freelancing: The impact of entrepreneurial bricolage on project success. *Journal of Small Business and Enterprise Development* (Forthcoming).
2. Chen C. X., Lill B.J., Lucianetti L., Interdependence of Performance Measurement System Choices for Innovation. *Accounting, Organizations and Society* (Forthcoming).
3. Resick C., Marwitz, Lucianetti L., Choi J.Y. (in press). Bottom-Line Mentality Climate And Unit Ethical Misconduct. *Journal of Applied Psychology* (Forthcoming).
4. DeGhetto, K., Holmes, R. M., Lamont, B. T., Lucianetti, L., & Kasapoğlu, M. M. New Ventures Going Global: Cognition and Context. *Journal of Small Business Management* (Forthcoming).
5. Ng, T. W. H., Koopmann, J., & Lucianetti, L. Supervisor age and embeddedness, employee embeddedness, and job performance (2023). *Work, Aging and Retirement*, 9(2), 221-237.
6. Smith, T. A., Boulamatsi, A., Dimotakis, N., Tepper, B. J., Runnalls, B. A., Reina, C. S., & Lucianetti L. (2022) “How dare you!?”: A self-verification perspective on how performance influences the effects of abusive supervision on job embeddedness and subsequent turnover. *Personnel Psychology*. Vol. 75, 3, pp. 645-674.
7. Karmeni K., Uhlaner L., Lucianetti L. (2022). The novelty-centered business model: A transition mechanism between exploration and exploitation in SMEs, *Journal of Small Business and Enterprise Development* Vol. 29 No. 4, 2022 pp. 574-601.
8. Galbreath J., Lucianetti L., Tisch D., Thomas B. (2022). Firm strategy and socially responsible practices: The moderating role of performance management systems. *Journal of Management & Organization*. 28(1), pp. 202–220
9. Schmidt, C. G., Yan, T., Wagner, S. M., & Lucianetti, L. (2022). Performance implications of knowledge inputs in inter-organisational new product development projects: the moderating roles of technology interdependence. *International Journal of Production Research*, 60(20), pp. 6048-6071.
10. Azadegan A., Modi S., Lucianetti L. (2021). Surprising supply chain disruptions: Mitigation effects of operational slack and supply redundancy. *International Journal of Production Economics*, Vol. 240, pp. 108218.
11. Landowski, N., Allen, J. A., Lehmann-Willenbrock, N., Rogelberg, S., Meinecke, A., & Tong, J., Lucianetti, L. (2021). The Ubiquity of Meeting Lateness!: A Cross-Cultural Investigation of

- the Small to Moderate Effects of Workplace Meeting Lateness, **Cross-Cultural Research**, 2021, Vol. 55(4) 351–381
12. Ng T W.H., Lucianetti L., Hsu D.Y., Him F.H.K., Sorensen K. (2021). You Speak, I Speak: The Social-Cognitive Mechanisms Of Voice Contagion. **Journal of Management Studies**, 58(6), pp. 1569–1608 (**50 FT journal ranking**).
  13. Brazel J., Lucianetti L., Shaefer T. (2021) Reporting Concerns about Earnings Quality: An Examination of Corporate Managers. **Journal of Business Ethics**, 171(3), pp. 435-457. (**50 FT journal ranking**).
  14. Ho J., Lu C., Lucianetti L. (2021), Does Engaging in CSR Activities Influence Firm Performance? The Moderating Effects of Risk Preferences and Performance Measurement Systems”. **Management Decision**. 59(13), pp. 15–37.
  15. Kujala, J., Battista, V., Lucianetti, L., Paavilainen, A. (2021). The influence of cultural context in managerial decision-making: Legitimacy views of Finnish and Italian managers. **International Journal of Human Resources Development and Management**, 21(2-3), pp. 149–164.
  16. Kessler, S.R., Lucianetti, L., Pindek, S., Zhu, Z., & Spector, P.E (2020). Job satisfaction and firm performance: Can employees’ job satisfaction change the trajectory of a firm’s performance? **Journal of Applied Social Psychology**, 50(10), pp. 563–572.
  17. Barnes C., Awtrey E., Lucianetti L., Spreitzer G. (2020). Leader sleep devaluation, employee sleep, and unethical behavior, **Sleep Health**, 6(3), pp. 411-417.
  18. Beus J., Lucianetti L., Arthur J. (2020). Clash of the climates: Examining the complex interaction among competing organizational climates. **Personnel Psychology**, 73, 241-269.
  19. Galbreath J., Lucianetti L., Tisch D., Thomas B. (2020). Entrepreneurial orientation and firm performance: The moderating role of competitive strategy. **International Journal of Entrepreneurial Behavior & Research**. 26(4), pp. 629-646
  20. Kessler S., Lucianetti L., Spector P., Pindek S. (2020) “Walking the Talk”: Frontline Supervisors’ Influence on Workplace Personal Safety. **European Journal of Work and Organizational Psychology**, 29(3), pp. 450-461.
  21. Azadegan A., Mellat Parast M., Lucianetti L., Nishant R., Blackhurst J. (2020), Supply Chain Disruptions and Business Continuity: An Empirical Assessment. **Decisional Science Journal**. 51(1), pp. 38-73.
  22. Pindek S., Lucianetti L., Spector P., Kessler S. (2020). Employee to Leader Crossover of Workload and Physical Strain. **International Journal of Stress Management**, 27(4), pp. 326–334.
  23. Migliori S., Pittino D., Consorti A., Lucianetti L. (2019). The relationship between Entrepreneurial Orientation, Market Orientation and Performance in University Spin-Offs **International Entrepreneurship and Management Journal**, 15 (3), pp. 793-814.
  24. Loignon, A.C., Gooty, J., Rogelberg, S., Lucianetti, L. (2019). Disagreement in Leader-Follower Dyadic Exchanges: Shared Relationship Satisfaction and Investment as Antecedents. **Journal of Occupational and Organizational Psychology**, 92, pp. 618–644.
  25. Lucianetti L., Battista V., Koufteros, X. (2019). Comprehensive Performance Measurement Systems Design and Organizational effectiveness. **International Journal of Production and Operation Management**, 39 (2), pp. 326-356.
  26. NG W.H., Lucianetti L. (2018). Are Embedded Employees Active or Passive? The Roles of Learning Goal Orientation and Preferences for Wide Task Boundaries and Job Mobility in the Embeddedness-Voice Link. **Human Resource Management**, 57, pp. 1251 – 1269. (**50 FT journal ranking**).
  27. Shafer W., Lucianetti L. (2018). Machiavellianism, Stakeholder Orientation And Support For Sustainability Reporting. **Business Ethics: A European Review**, 27, pp. 272–285.
  28. Lucianetti L., Chiappetta C., Gunasekaran A, Latan H. (2018). Contingency factors, complementary effects of adopting advanced manufacturing and management practices,

- measurement systems, and firms' performance. **International Journal of Production Economics**, Vol. 200, pp. 318 – 328.
29. Lee D.J., Yu G., Singhapakdi M., Sirgy J., Lucianetti L. (2018). The Effects of Explicit and Implicit Ethics Institutionalization on Employee Life Satisfaction and Happiness: The Mediating Effects of Employee Experiences in Work Life and Moderating Effects of Work-Family Life Conflict, **Journal of Business Ethics**, 147, pp. 855–874. **(50 FT journal ranking)**
  30. Curtis M., Vinson J., Conover T., Lucianetti L., Battista V. (2018). National Culture and Ethical Judgment: A Social Contract Approach to the Contrast of Ethical Decision-Making by Accounting Professionals and Students from the U.S. and Italy. **Journal of International Accounting Research**, 16(2), pp. 103-120.
  31. LU G., Koufteros X., Lucianetti L., (2017). Supply chain security: A classification of practices and an empirical study of differential effects and complementarity. **IEEE Transactions on Engineering Management**, Vol. 64 (2), pp. 234 – 248.
  32. NG W.H., Lucianetti L. (2016). Within-Individual Increases in Innovative Behavior and Creative, Persuasion, and Change Self-Efficacy Over Time: A Social Cognitive Theory Perspective. **Journal of Applied Psychology**, vol. 101(1), pp 14-34. **(50 FT journal ranking)**
  33. NG W.H., Lucianetti L. (2016). Goal Striving, Idiosyncratic Deals, and Job Behavior. **Journal of Organizational Behavior**, vol. 37, Issue 1, 1, pp. 41-60.
  34. Barnes C., Lucianetti L., Bhave D., and Christian M. (2015). You Wouldn't Like Me When I'm Sleepy: Leader Sleep, Daily Abusive Supervision, and Work Unit Engagement. **Academy of Management Journal**, 58, 5, 1, pp 1419-1437. **(50 FT journal ranking)**
  35. Koufteros X. A., Verghese, A. J., Lucianetti L. (2014). The Effect Of Performance Measurement Systems On Firm Performance: A Cross-Sectional And A Longitudinal Study. **Journal of Operations Management**, Volume 32, Issue 6, September 2014, pp. 313 – 336. **(50 FT journal ranking)**
  36. Bourne M., Pavlov A., Franco M., Lucianetti L., Mura M. (2013). Generating Organisational Performance: The Contributing Effects of Performance Measurement and Human Resource Management Practices. **International Journal of Operations and Production Management**, Vol. 33 No. 11/12, 2013 pp. 1599-1622.
  37. Franco M., Lucianetti L., Bourne M. (2012). Contemporary performance measurement systems: A review of their consequences and a framework for research. **Management Accounting Research**, 23, pp. 79-119 (*The most cited paper from 2010*).
  38. Lucianetti L. (2010). The impact of strategy maps on balanced scorecard performance. **International Journal of Business Performance Management**, Vol. 12, 1, pp. 21-36.

## **PRACTITIONER JOURNAL PUBLICATIONS**

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1. Curtis M, Conover T., Lucianetti L., Battista V. (2016). Business Judgements and National Culture: A comparison of US and Italian Management Accountants, **Management Accounting Quarterly**. Fall, Vol 18 (1), pp. 11-17.
2. Lucianetti L., Roster C. A., & Albaum G. (2016). Exploring Topic Sensitivity and Managers' Likelihood to Participate in Internet Surveys: A Research Note, **Journal of Marketing Development and Competitiveness**, 10(1) (ISSN# 2155-2843).
3. Roster C. A., Lucianetti L., & Albaum G. (2015). Exploring slider vs. categorical response formats in web-based surveys. **Journal of Research Practice**, 11(1). (ISSN online: 1712851X).

## BOOK CHAPTERS

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1. Shaheen, I., Azadegan, A., Hooker, R. and Lucianetti, L. (2019), Leadership for mitigating ripple effects in supply chain disruptions: a paradoxical role, in Ivanov, D., Dolgui, A. and Sokolov, B. (Eds), **International Series in Operations Research and Management Science**, Springer, New York, NY, pp. 101-128.
2. Kujala J., Battista V., Lucianetti L., Paavilainen A. (2018). Legitimizing managerial moral decisions: A Comparison between the Finnish and the Italian cases. In Dey, A. K. & Thatchenkery, T. (eds.) *Advances in Social Change, Leadership & Organizational Decision Making*. **New Delhi: Bloomsbury**, pp. 265–283.
3. Battista V., Verna I., Lucianetti L., Sargiacomo M. (2016). The interrelations between Personnel Burn Out and Financial Distress in Italian Public Universities, *Financial Distress in Italian Public Administrations*, in *Contemporary Issues in Accounting and Auditing*, **McGraw-Hill International** pp 187-214, ISBN 978-00-771-8000-3.
4. Lucianetti L., Franco M. (2013). Human Resource Performance Management In Italian Universities, in Sargiacomo M. (Ed.), *Public Sector Management in Italy*, Chapter 10, 243-274, **McGraw Hill Education (UK)**.

## REPORTS

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1. Lucianetti L. (2010). The design of strategy maps and balanced scorecard effectiveness, **Perspectives on Performance**, 8, 1.
2. Lucianetti L. (2008). Performance Measures in a Balanced Scorecard setting, **Perspectives on Performance**, 6, 2.
3. Bourne M., Franco-Santos M., Pavlov A., Lucianetti L., Martinez V., Mura M. (2007). The Impact of the Investors in People Standard on people management practices and firm performance, **Centre for Business Performance**, Cranfield School of Management.

## REFEREED CONFERENCE PRESENTATIONS

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1. Yousef H., Lucianetti L. (2023). The Adaptation of Management Accounting Innovations in the Local Context-The Consultants Perspective. **EIASM**, Assisi, Italy.
2. Yousef H., Lucianetti L. (2023). The Association Between CSR and TA under the condition of the Country's level of Progressiveness and the Moderating Role of Monitoring Factors: A European Evidence. **The British Accounting and Finance Association**, Sheffield (UK).
3. Yousef H., Lucianetti L. (2022). The moderating impact of efficient monitoring on the association between corporate social responsibility and tax avoidance. **The 44th Annual Congress of the European Accounting Association**, Bergen (NO).
4. Yousef H., Lucianetti L. (2022). Toward Better Corporate Sustainability Performance: A Configuration of Corporate Governance Bundles under Different Business Contexts. **The 9th Critical and Alternative Thinking in Governance Workshop**, Barcelona (ES).
5. Aman M., Lucianetti L. (2022). The effect of environmental performance on environmental disclosure: climate governance as a boundary condition. **The 15th Annual Conference of the EuroMed Academy of Business**, Palermo, Italy.
6. Ahmed M., Lucianetti, L. (2022). Entrepreneurial Leadership as a Path to New Ventures Creation through Entrepreneurial Bricolage. **Annual Meeting of the Academy of Management**, Seattle, Washington.

7. Ng, T. W. H., Lucianetti, L., Chen, H., & Zou, Y. (2022). Authentic but untrustworthy? Trust moderates the effects of authentic leadership on employees. **Annual Meeting of the Academy of Management**, Seattle, Washington.
8. Uhlaner L., Karmeni K., Lucianetti L. (2021). The novelty-centered business model in SMEs: a facilitator intermediary in innovation process. **EURAM 2021 Online Conference**, 16-18.
9. Schleicher D., Yim J., Sullivan D, Baumann H., Lucianetti L., Koufteros X. (2020). Performance Management and Innovation: A Human Capital Perspective, **80th Annual Meeting of the Academy of Management**, Vancouver (Canada).
10. Sadeghi J., Azadegan A., Lucianetti L., Jeffrey O. (2020). Do We Still Need to Monitor Suppliers Business Continuity Management? **Production and Operations Management Society Annual Conference**, Minneapolis (USA).
11. Zhang Y., NG T. W.H., Lucianetti L. (2019), Embeddedness Perceptions and Job Performance: A Regulatory Focus Perspective, **79th Annual Meeting of the Academy of Management**, Boston (USA).
12. Uhlaner L., Karmeni K., Lucianetti L. (2019). Innovating the business model at the heart of the Exploration/Exploitation Paradox. **The 7th International Conference Innovation Management, Entrepreneurship and Sustainability**. Prague (the Czech Republic).
13. Ho J., Lu C., Lucianetti L. (2019). CSR-Strategy Alignment and Firm Performance: The Moderating Role of Performance Measurement Systems. **The 42nd Annual Congress of the European Accounting Association**, Paphos (Cyprus).
14. Rossi D., De Luca F., Battista V., Lucianetti L. (2019). Antecedents of PMS and firm performance: the mediation role of organizational learning. **The 42nd Annual Congress of the European Accounting Association**, Paphos (Cyprus).
15. Schmidt C., Yan T., Wagner S., Lucianetti L. (2018). The Effects of Partner Contributions on Focal Firm Knowledge Acquisition in New Product Development. **The 49th Annual Meeting of the Decision Sciences Institute**, Chicago, Illinois (USA).
16. DeGhetto K., Holmes M., Lucianetti L., Kasapoglu M. (2018). New Ventures Going Global: The Role of the Domestic Mind set, **the 38th SMS Annual Conference**, Paris (FRA).
17. Loignon A.C., Janaki G., Rogelberg S., Lucianetti L. (2018). Reciprocity in Leader-Follower Dyadic Relationships: The Role of Satisfaction and Investment, **78<sup>th</sup> Annual Meeting of the Academy of Management**, Chicago (USA).
18. Uhlaner L., Kammerlander N., Karmeni, K., Lucianetti L. (2018). The influence of business model design on innovation: an explanation based on the mediating role of human capital, **25th International EurOMA Conference**, Budapest (Hungary).
19. Allen J., Lewandosky N., Rogelberg, S., Lucianetti, L., Madrid, H., Meinecke, A., & Tong, J. (2017). Time is Money or Better Late Than Never? A Cross-Cultural Comparison of Meeting Lateness, **The 12th Annual INGRoup Conference**, Saint Louis, Missouri, (USA).
20. Dimotakis N., Tepper B.J., Lucianetti L. (2017). Follower Performance as a Moderator of the Effects of Abusive Supervision, **Annual Meeting of the Academy of Management**, Atlanta, USA.
21. Resick C.J., Lucianetti L., Choi J.Y. (2017). Bottom-Line Mentality Climate And Unit Ethical Misconduct, **Annual Meeting of the Academy of Management**, Atlanta, USA.
22. Colquitt J.A., Rodell J.B, Lucianetti L., Zipay K.P. (2017). Justice and Regulatory Focus: An Investigation Using a Full-Range Measure, **Annual Meeting of the Academy of Management**, Atlanta, USA.
23. Su E., Holt D., Pearson A., Lucianetti L. (2017). An Empirical Assessment of the Validity and Reliability of the Socioemotional Wealth (SEW) Concept, **Family Enterprise Research Conference (FERC)**, Asheville, USA.
24. Brazel J.F., Lucianetti L., Schaefer T.J. (2016). Reporting Concerns about Earnings Quality: An Examination of Corporate Managers. **Accounting, Behavior and Organizations Section Section Midyear Conference**, Albuquerque, New Mexico, (USA).

25. Chen L., Lill J.B., Lucianetti L. (2016) Carrots or Sticks? The Effect of Incentive Framing on Radical and Incremental Innovation. **American Accounting Association**, New York, (USA).
26. Brazel. J.F., Lucianetti L., Schaefer T.J. (2016). Reporting Concerns about Earnings Quality: An Examination of Corporate Managers. **American Accounting Association**, New York, (USA).
27. Kessler S., Lucianetti L., Pindek S., Spector P.E. (2016). Safety-Supporting Factors: A Multisource, Multilevel Approach, **SIOP Annual Conference**, Anaheim (USA).
28. Chen L., Lill J.B., Lucianetti L. (2016). Carrots or Sticks? The Effect of Incentive Framing on Radical and Incremental Innovation. **AAA – Management Accounting Section (MAS)**. Dallas (USA).
29. Park, S., Sturman, M.C., Lucianetti, L. (2015). Taking a closer look: Individual Perceptions of Pay-For-Performance Plans in Multi-PFP Plan Environments. **Fifth European Reward Management Conference (RMC)**, Brussels (Belgium).
30. Kessler S., Lucianetti L., Pindek S., Spector P.E. (2015). Supervisors and Subordinates: Shared Stress at Play, **SMA Annual Meeting**, TradeWinds Island Resort in St. Pete Beach, Florida (USA).
31. Calantone R.J., Castel M., Lucianetti L., Vickery S.K. (2015). Antecedents and Consequences of Measuring Quality in a Balanced Scorecard Framework: Does Measurement Matter?, **Annual Meeting of the Decision Sciences Institute**, Seattle (USA).
32. Brazel. J.F., Lucianetti L., Schaefer T.J. (2015). Reporting Concerns about Earnings Quality: An Examination of Corporate Managers, **EARnet Conference**, University of Lausanne (SWITZERLAND).
33. Franco M., Battista V., Lucianetti L. (2015). Managing the unmanageable: a closer look at the relationship between control systems and the performance of universities, accepted for the **8th Conference on Performance Measurement and Management Control**, Nice (FRANCE).
34. Curtis M., Conover T., Lucianetti L., Battista V. (2015). A Contrast of Ethical Decision-Making by Accounting Professionals and Students from the U.S. and Italy, accepted for **2015 Annual Meeting of the American Accounting Association**, Chicago, (USA).
35. Loignon A.C., Janaki G., Rogelberg S., Lucianetti L., (2015). The Measurement and Substantive Validity of Leader-Member Exchange at the Dyadic Level, accepted for **Annual Meeting of the Academy of Management**, Vancouver, (CANADA).
36. Barnes C., Awtrey E., Lucianetti L., Spreitzer G. (2015). Sleep Depriving Leader Behavior, Subordinate Sleep, and Unethical Behavior, accepted for **Annual Meeting of the Academy of Management**, Vancouver (CANADA).
37. Shafer W., Lucianetti L. (2015). Machiavellianism, stakeholder orientation and views toward social and environmental reporting, accepted for **Cambridge Business & Economics Conference**, Cambridge (UK).
38. Battista V., Lucianetti L., Kujala J. (2015) Cultural differences in moral decision-making: A comparative analysis of Finnish and Italian managers' attitudes, accepted for **EBEN Annual Conference**, Istanbul (TURKEY).
39. Kessler S., Lucianetti L., Pindek S., Spector P.E. (2015). Do Workload and Safety Climate Interact? **Work, Stress and Health 2015: Sustainable Work, Sustainable Health, Sustainable Organizations**, Atlanta, (USA).
40. Franco M., Battista V., Lucianetti L. (2015). Managing the unmanageable: a closer look at the relationship between control systems and the performance of universities, **38th Annual Congress of the European Accounting Association**, Glasgow (UK).
41. Kessler S., Lucianetti L., Pindek S., Spector P.E. (2015). Safety Climate: A Multilevel Moderated Mediation Model, **The 29th Annual Conference of the Society for Industrial and Organizational Psychology (SIOP)**, Philadelphia, (USA).

42. Tepper B.J., Park H.M., Duffy M.K., Lucianetti L., Mitchell M.S., Haggard D.L. (2015). Examining The Phenomenology Of Abusive Supervision, **The 29th Annual Conference of the Society for Industrial and Organizational Psychology (SIOP)**, Philadelphia, (USA).
43. Verghese, A. J., Koufteros X. A., Lucianetti L., (2014). The Effect Of Performance Measurement Systems On Firm Performance: A Cross-Sectional And A Longitudinal Study, **Annual Meeting of the Decision Sciences Institute (DSI)**, Tampa, FL, (USA).
44. Robertson C., Rojas-Mendez J., Pipoli G., Buitrago R. and Lucianetti L. (2014). Perceptions Of Country Image And Product Marketing: A Study Of Wine Brands From Chile And Argentina, **Academy of Marketing Science (AMS), World Marketing Congress Conference**, Lima, (PERÙ).
45. Kathuria, R. and Lucianetti, L. (2014). Alignment Between Performance Metrics And Business Strategy: Does It Impact Organizational Performance?, **19th Annual Conference of the Asia-Pacific Decision Sciences Institute (APDSI)**, Yokohama (JAPAN).
46. Barnes C., Lucianetti L., Bhavé D., Christian M. (2014). A Dynamic Multilevel Model of Sleep and Abusive Supervision, **The 29th Annual Conference of the Society for Industrial and Organizational Psychology (SIOP)**, Honolulu, Hawaii (USA).
47. Rouse P., Lucianetti L., Yung C., (2013). Implementations of the Balanced Scorecard and their impact on organisation efficiency. Paper presented at the **11th International Conference on Data Envelopment Analysis**, Samsun (TURKEY).
48. Errore A., Linderman K., Lucianetti L. (2013). The use of financial and non-financial performance measures: a contingency perspective. Paper presented at the **30th Quality and Productivity Research Conference**, Niskayuna, NY (USA).
49. Kathuria R., Lucianetti L., (2012) Performance Measurement Systems: Nature, Objectives, and Organizational Performance. Paper presented at the annual meeting of the **43rd Decision Sciences Institute Annual Meeting (DSI)**, San Francisco (USA).
50. Consorti A., Lucianetti L., Migliori S. (2011). Entrepreneurial Orientation, Market Orientation and Innovation Capability: the effects on University Spin-Off, **Research in Entrepreneurship and Small Business (RENT) – Bodo (NORWAY)**.
51. Lucianetti L., Perozzi D. (2011). An empirical analysis of balanced scorecard design. Paper presented at the **6th Conference on performance measurement and management control (EIASM)**, Nice (FRANCE).
52. Lucianetti L., Perozzi D. (2011). The performance consequences of the balanced scorecard. Paper presented at the **34th Annual Congress European Accounting Association (EAA)**, Rome (ITALY).
53. Lucianetti L., Cocco A., Minunno F., Perozzi D. (2010). R&D Change and Value Relevance of Earnings and Book Value. Paper presented at the **6th Interdisciplinary Workshop (EIASM) on Managing, Measuring and Visualizing Intangibles, Intellectual Capital & Extra-Financial Information**, Catania (ITALY).
54. Lucianetti L., Cocco A., Minunno F., Perozzi D. (2010). R&D Change and Value Relevance of Earnings and Book Value. Paper presented at the **5th Workshop on Accounting and Regulation (EIASM)**, Siena (ITALY).
55. Lucianetti L., Perozzi D. (2010). The impact of Balanced Scorecard on organizational performance. Paper presented at the **American Accounting Association (AAA)**, San Francisco, CA (USA).
56. Lucianetti L., Perozzi D. (2010). An empirical analysis of organizations' implementation experiences with balanced scorecard. Paper presented at the **33rd Annual Congress European Accounting Association (EAA)**, Istanbul (TURKEY).
57. Lucianetti L., Cocco A., Minunno F., Perozzi D. (2009). Measuring the Intangible assets: a value relevance perspective. Paper presented at the **5th Workshop on visualing, measuring and managing intangible assets and intellectual capital**, Dresden (GERMANY).

58. Lucianetti L. (2009). Does the development of the strategy maps enhance the effectiveness of the Balanced Scorecard?. Paper presented at the **32<sup>nd</sup> Annual Congress of European Accounting Association (EAA)**, Tampere (FINLAND).
59. Bourne M., Mura M., Franco-Santos M., Pavlov A., Martinez V., Lucianetti L. (2009). Performance management practices and the drivers of business performance. Paper presented at the **6<sup>th</sup> PMA Conference**, Otago (NEW ZELAND).
60. Lucianetti L., Perozzi D. (2008). Improving corporate governance through a balanced risk management approach. Paper presented at the **5<sup>th</sup> Workshop on Corporate Governance (EIASM)**, Brussels (BELGIUM).
61. Lucianetti L. (2008). Performance measures from a contingency perspective: field evidence. Paper presented at the **31<sup>st</sup> European Accounting Association (EAA)**, Erasmus University of Rotterdam (NETHERLAND).
62. Lucianetti L. (2007). An empirical analysis of performance measures and management accounting practices in large Italian manufacturing firms. Paper presented at the **4<sup>th</sup> Conference on performance measurement and management control (EIASM)**, Nice (FRANCE).
63. Lucianetti L. (2007). The relationship between perceived environmental uncertainty, centralization, management accounting techniques, type organization strategy and performance measures. Some empirical evidences from an Italian perspective. Paper presented at the **8<sup>th</sup> Management Accounting Research (EIASM)**, Trento (ITALY).

## CONFERENCE ORGANIZER

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1. Advisory committee for the Global Conference on Innovations in Management and Business 24-27 July 2021 (<https://www.gcimb.org/committee/>).
2. Organizational committee 14th World Congress of Accounting Historians. Chieti and Pescara 24-27 June 2016 (<http://www.wcah2016.org/welcome/>).

## PUBLICATIONS IN ITALIAN LANGUAGE

### RESEARCH MONOGRAPHS

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1. Lucianetti L., Cocco A. (2011). **Risorse immateriali e value relevance dell'informativa contabile**, FrancoAngeli, Milano, pp. 194, ISBN: 978-88-568-4018-6.
2. Lucianetti L. (2008). **Profili economico aziendali delle Banche locali – Ricerca sul campo**, Giappichelli, Torino, pp. 220 – ISBN: 978-88-348-8699-1.
3. Lucianetti L. (2005). **La nuova realtà cooperativa nella dimensione economico aziendale**, Quaderni monografici Rirea, n. 43, pp. 96 – ISBN: 978-88-96004-47-0.
4. Lucianetti L. (2004). **Balanced Scorecard e Controllo Aziendale**, Aracne Editrice, pp. 464 – ISBN: 88-7999-854-4.

### ITALIAN REFEREED PUBLICATIONS

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1. Lucianetti L., Battista V. (2015), La manipolazione dei valori di bilancio: l'importanza della pressione del management e dei tratti personali nell'attività del controller, **Management Control**, 1, 101-132, ISSN 2239-0391.
2. Lucianetti L., (2013). Antecedents and consequences of Balanced Scorecard, **Economia Aziendale Online 2000 Web**, 4, 1, 19-32, ISSN 2038-5498.

3. Lucianetti L., (2011). The adoption of Balanced Scorecard: empirical evidence, **Management Control**, 3, 39-66. ISSN 2239-0391
4. Lucianetti L., Cocco A., Minunno F. (2011). La Value Relevance dell'utile e del capitale netto: il ruolo degli investimenti in Ricerca e Sviluppo, in **Financial Reporting**, 3. ISSN 2036-6779.
5. Lucianetti L. (2010). Pratiche manageriali e tecnologie di produzione/logistica nelle aziende manifatturiere italiane, **Rivista Italiana di Ragioneria e di Economia Aziendale**, 1/2, 50-59; ISSN: 1593-9154).

## ITALIAN NON-REFEREED PUBLICATIONS

---

1. Lorenzo L. (2012), Sistemi di controllo di gestione a supporto della strategia aziendale. Una prospettiva “resource based” per il superamento delle crisi aziendali. In Sargiacomo M. (Ed.), Banche, Imprese, Università: out of the crisis?, 308-341, Torino, **Giappichelli**, ISBN: 9788834828830.
2. Lucianetti L. C., Lucianetti L. (2010). The adoption of Balanced Scorecard: evidence from the field, in AA.VV. (a cura di G. Airoidi, G. Brunetti, G. Corbetta, G. Invernizzi), Scritti in onore di Vittorio Coda, **Egea**, Milano, 753-767, ISBN 978-88-238-1104-1.
3. Lucianetti L. (2007), Ricerca sui fattori determinanti gli indicatori finanziari e non finanziari nelle aziende manifatturiere, **Rivista Italiana di Ragioneria e di Economia Aziendale**, Roma, 7/8, 428-441; ISSN: 1593-9154.
4. Lucianetti L. (2006), Le misure di performance nelle aziende manifatturiere italiane. Prime evidenze empiriche, **Budget**, Milano, 48, 59-79; ISSN: 1974- 8086.

## NATIONAL CONFERENCE PRESENTATIONS

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1. Lucianetti L., Cocco A., Minunno F. (2010). La Value Relevance dell'utile e del capitale netto: il ruolo degli investimenti in Ricerca e Sviluppo. Paper presented at the **Convegno Sidrea**, I risultati aziendali: significato, misurazione, comunicazione, Napoli.
2. Lucianetti L., Cocco A., Minunno F. (2009). La Value Relevance delle Risorse Immateriali: il caso degli investimenti in Ricerca e Sviluppo, paper accepted at **XXXII Convegno Aidea**, “Le risorse immateriali nell'economia delle aziende”, Ancona.
3. Perozzi D., Lucianetti L. (2009). Corporate Governance effectiveness through a Balanced Risk Management Approach. Paper presented at the **9<sup>th</sup> Congresso Internazionale Aidea Youth International Workshop** on Corporate Governance, Information and Control in an Evolutionary Context, Napoli.
4. Lucianetti L. (2008). Misure e strumenti del controllo aziendale. Paper presented at the **Youth AIDEA Workshop** on “Cambiamento, ristrutturazione, competitività e crescita”, Bergamo.
5. Lucianetti L. (2008). Contabilità direzionale e tecnologie manifatturiere nelle PMI italiane: verso un contesto di apertura internazionale?. Paper presented at the **Youth Workshop Aidea**, «L'internazionalizzazione della piccola e media impresa italiana», Macerata.
6. Lucianetti L. (2006). Performance measures used in Italian large manufacturing firms. An empirical analysis. Paper presented at the **8th Aidea Youth International Conference** “Improving Business Reporting: New Rules, New Opportunities, New Trends”, Novara.

## TEACHING

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**Year Courses Taught**

**Student evaluations**

2022	<i>Management Accounting</i> at Graduate level	3.59 (scoring from 1 to 4, with 4 = Excellent)
2021	<i>Management Accounting</i> at Graduate level	3.66 (scoring from 1 to 4, with 4 = Excellent)
2020	<i>Management Accounting</i> at Graduate level	3.61 (scoring from 1 to 4, with 4 = Excellent)
2019	<i>Management Accounting</i> at Graduate level	3.29 (scoring from 1 to 4, with 4 = Excellent)
2018	<i>Management Accounting</i> at Graduate level	3.64 (scoring from 1 to 4, with 4 = Excellent)
2017	<i>Management Accounting</i> at Graduate level	3.77 (scoring from 1 to 4, with 4 = Excellent)
2016	<i>Management Accounting</i> at Graduate level	3.52 (scoring from 1 to 4, with 4 = Excellent)
2015	<i>Merger and Acquisition</i> at MS level	3.11 (scoring from 1 to 4, with 4 = Excellent)
2014	<i>Advanced Financial Reporting</i> at MS level	3.35 (scoring from 1 to 4, with 4 = Excellent)
2014	<i>Merger and Acquisition</i> at MS level	3.12 (scoring from 1 to 4, with 4 = Excellent)
2012	<i>Auditing</i> at MS level	3.29 (scoring from 1 to 4, with 4 = Excellent)
2011	<i>Auditing</i> at Graduate course level	3.50 (scoring from 1 to 4, with 4 = Excellent)
2010	<i>Auditing</i> at Graduate course level	3.00 (scoring from 1 to 4, with 4 = Excellent)
2010	<i>Accounting</i> at Undergraduate course level	3.40 (scoring from 1 to 4, with 4 = Excellent)

## TEACHING AND ADVISING EXPERIENCE

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Thesis Advisor at Master Science level

Thesis Advisor at Graduate level

Thesis Advisor at Undergraduate level

## ACADEMIC SERVICE

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Director of Undergraduate course in Economics and Management (Undergraduate level).

Member of Committee of Degree Course in Economics and Management (Graduate level)

Member of International Relationships Committee for the Department

Member of Students Orientation Committee for the Department

## Ph.D. COMMITTEE

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2017-2021 **Ph.D. committee member** in *Accounting, Management and Business Economics* – University of Chieti and Pescara.

2015 **Ph.D. committee member** in *Human Sciences* – University of Chieti and Pescara.

2013 **Ph.D. committee member** in *Accounting, Management and Finance* – University of Chieti and Pescara.

## REVIEWER

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1. **British Accounting Review** - ISSN: 0890-8389
2. **Business Ethics: A European Review** - ISSN: 1467-8608
3. **Evidence-based HRM: A Global Forum for Empirical Scholarship** - ISSN 2049-3983
4. **Financial reporting** - ISSN: 2036-6779
5. **Human Relation** - ISSN: 0018-7267
6. **International Entrepreneurship and Management Journal** - ISSN: 1554-7191
7. **International Journal of Business Performance Management** - ISSN: 1741-5039
8. **International Journal of Management Reviews** - ISSN: 1468-2370
9. **International Journal of Production Economics** - ISSN: 0925-5273

10. **International Journal of Operations & Production Management** – ISSN: 0144-3577
11. **International Journal of Productivity and Performance Management** - ISSN: 1741-0401
12. **Journal of Applied Accounting Research** - ISSN: 0967-5426
13. **Management control**, ISSN 2239-0391
14. **Production Planning and Control** - ISSN: 0953-7287

## TECHNICAL SKILLS

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SPSS, SMART PLS, AMOS

## LANGUAGES SPOKEN

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Italian: mother language  
English: fluent

## BIBLIOMETRIC DATA:

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1. ResearcherID: <http://www.researcherid.com/rid/M-8953-2014>
2. Scopus: Author ID 36559910100  
<http://www.scopus.com/authid/detail.uri?origin=resultslist&authorId=36559910100&zone>
3. Google Scholar: <http://scholar.google.it/citations?user=n83aYn8AAAAJ&hl=it>
4. ORCID: <http://orcid.org/0000-0001-7030-186X>

## CITATIONS

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Web of Science citations: 700  
Web of Science h-index: 9

Scopus citations: 800  
Scopus h-index: 11

Google Scholar citations: 2,000  
Google Scholar h-index: 15  
Google Scholar i10-index: 18

Most Highly Cited Paper in **Management Accounting Research** since 2010 to present (from SCOPUS)

## MEDIA MENTIONS AND RESEARCH SUMMARIES FOR PRACTITIONERS

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Synopses of Barnes, C. M., Bhave, D. Lucianetti, L., Bhave, D., & Christian, M. S. (2014) by:

- Bloomberg BusinessWeek: <http://www.businessweek.com/articles/2014-12-11/heres-why-your-boss-is-so-mean-to-you>
- Harvard Business Review: <http://hbr.org/2014/11/research-your-abusive-boss-is-probably-an-insomniac>
- NYmag: <http://nymag.com/scienceofus/2014/11/maybe-your-mean-boss-is-just-sleepy.html>